

## High-Speed Train Technology Transfer Dynamic System Model

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**Abstract.** Nowadays Iran's position on the international corridors, the loss of Iran's roads accidents and the emergence of environmental and energy issues, have made the development of transportation in Iran a prerequisite. The purpose of this research is to identify the effective factors on the high speed train technology transfer and provide its framework. Data collection has been done with library and field studies. After these stages, from 73 extracted indicators, 54 main indicators were selected by the experts of the rail transportation technology field. According to these indices, the research questionnaire was designed and distributed. Finally, after completion of the questionnaires by 37 experts in the technology transfer field, the collected data were analysed using structural equations and PLS Smart software and the research model was fitted. The 49 indicators were accepted in 3 factors and 8 dimensions for the designed model. Also the results indicate that in the selecting and acquiring technology factor, the technology selection ranked first, the technology acquisition ranked second and technology recognition ranked third and in the Deployment factor, the technology adaptation and localization, the technology absorption and analysis and technology exploitation dimensions were ranked first to third respectively and in the maintaining factor, the technology development and improvement and technology diffusion dimensions ranked first and second respectively.

**Keywords:** Technology, Technology Transfer, Rail Transportation, High Speed Train.

### 1. Introduction

Technology transfer is a complex and difficult process. Without analysing and studying carefully, technology transfer will not be useful and it may also weaken national

technology and wasting capital and time. Despite the obstacles and difficulties involved in the complete transfer of a technology from a developed country to a developing country, if this transfer is done based on a systematic technology program, the developing country can get advantages of the technology through the transfer process. Considering the environmental and energy issues, as well as the high death rate of road traffic accidents, many governments started to optimize the use of advanced rail networks and high speed train technology because of the increased demand for transportation. The transportation sector has a major share in the production of pollutants. But the least polluting share belongs to the rail transportation sector. One of the main challenges in the development of rail transportation with modern and advanced technologies is the lack of the necessary technical knowledge and the suitable model for the technology transfer, especially in the field of new high-speed transportation systems. In order to reach less expensive and more efficient routes, Iran needs to develop knowledge and technology in the field of new systems for the efficient rail transportation, especially high-speed rail and trains. One of the problems of Iran in the field of rail transportation is the ineffectiveness of transmitted technology. The most important factor is not to pay attention to the phases of technology transfer and not having the proper patterning of these types of technologies and the lack of suitable use of the technology transfer method. Therefore, the existence of a model for technology transfer in the field of high speed rail transportation could help this issue. So, the main question of the research is:

"What is the technology transfer framework for the high-speed rail transportation?"

## **2. Literature Review**

The technology is all about the knowledge, systems, tools, processes and methods that are used in the production of products or the provision of services. In other words technology is the way to work and the means by which we achieve our goals. NASA defines the technology transfer as a process to use the technology of an organization (country) by which the organization (country) has developed in other organization (country) with other goals. (Khalil, 2000). Step & Widim (2016) note that technology transfer is not a new concept. Many studies indicate that the definition of technology transfer, because of the complexity of the process, is difficult and its definitions vary according to the organization, technology, and technology maturity. Vitamor et al. (1973) considers the technology transfer as the transfer of knowledge, products, or processes from one organization to other ones for business interests. The important thing in technology transfer is that the full and successful transfer of technology is achieved when all the phases of the technology transfer process are completed. Also, attention to the basic activities of each phase is important. Transferring technology in general includes the ability to use and adapt, and in many cases, innovate in the process of equipment or production. Finally, the technology transfer is the exchange of competences and ideas, to enhance existing competencies or to support the industries of developing countries in the design and development of products and processes (Malekifar, 1999). Figure 1 shows the main phases of technology transfer process.

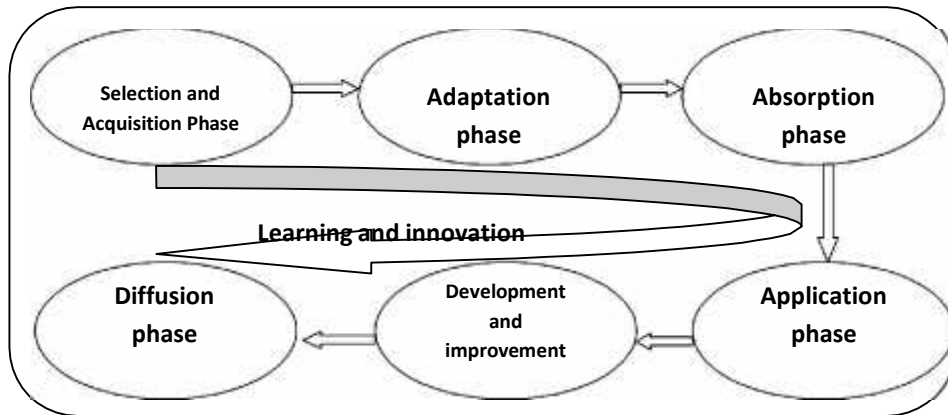


Figure 1: The main phases of the technology transfer process  
(Radfar and Khums, 1395)

Kazemi (1395) in his research pointed out that the relationship between types of knowledge and the type of transferable technology and the relationship between maturity and tacit knowledge with the transfer of technology and effective factors in technology transfer play a crucial role in the technology transfer process. In this regard, Joomati, George Momumela (2010), mention that capacity building for sustainable development, increased levels of technology transfer literacy and 12 effective factors including infrastructure, understanding needs, government, science level, participation, needs, criteria, etc are the most effective indicators for the technology transfer. Also, Haji Hosseini et al. (2012) categorize the factors affecting the successful process of technology transfer in the rail industry, such as capacity, hardware and software, labour division, education and skills as the important indicators affecting the transfer of technology in the transportation industries. On the other hand, Mahboodi and Antenne (2013), in their study mentioned the effective technology transfer factors and the relationship between them. they are including knowledge and learning factors, human skills, tools and equipment, and the factors related to organizational technology, cultural factors, structural factors, infrastructural factors, global factors and they conclude that these factors are effective for the technology transfer. Kabiri et al. (2012), in their research, have emphasized the impact of education - technology knowledge and transferring conditions on technology transfer. In this regard, Barry Boseau (2003) has examined the technology transfer process and has been reached to the effective indicators on the successful technology transfer such as the circumstances of the transferor, the transferee and the formal and non-formal transfer channels. Kumar et al. (2015), for the same reason, in their research, note that management, strategic transfer of technology, regulations and rules of technology transfer and R & D activities are the indicators that affect the process of technology transfer. On the other hand, Ayesha (2015), in his study, has pointed to the impact of tacit knowledge and explicit knowledge of the technology on the technology transfer process. Ansari and Zarei (2009) have also done research on the technology transfer process and concluded that the factors affecting the transfer of appropriate technology are maintenance costs, qualification documents, capital returns, and payment method and supply records. Mehdi Zadeh et al. (2010) acknowledge in their research that absorption capacity should be considered as an effective factor in the success of technology transfer. Several factors affect the enhancement of technology absorption capacity, such as human resources, physical capital, and adaptation of imported technologies to goals, values, and facilities of the country. Each of these factors refers to the availability of appropriate infrastructure for incoming technology. Khamseh and Azadi (2011) also referred to the factors such as reforms in organizational research infrastructures, communications, and

the use of research organizations and etc. in absorbing technology successfully, because the reform of the research infrastructure of the organization increases the technological capabilities and helps the transferee to develop technology and produce new products. Also, Umar (2011) has focused on technology absorption capacity in his research. In this research, factors such as employees' ability and motivation as well as employee training in increasing the absorption capacity have the significant effect. The mentioned researchers consider the process of technology transfer as a learning process that has results and benefits. Therefore, managers should expand the company's prior knowledge and learning processes and the organization's absorption capacity in order to maximize the benefits of technology transfer.

### **3. Method**

Since the results of the research are applicable to the transfer of high-speed train and rail transportation technology in Iran, therefore, the research is an applied study and according to the direct relationship between the researcher and the phenomena that is studied, so this study is a field one. Because of the data gathering, the researcher has been in the organizations and data collected by using the questionnaire and interviewing. So, the research is a survey method. This research is for the transfer of high-speed train technology so it is the case study. Reliability of the questionnaire was assessed with using Cronbach's alpha and the Validity of the questionnaires was confirmed by expert judgment. After summarizing the study of literature, in relation to the topic of research and opinion of experts in the field of technology transfer, the researchers have yielded 73 effective indicators on the transmission of high-speed train technology, which 54 indicators were accepted. These indicators were classified as 3 factors and 8 dimensions. The main dimensions identified include: the selection and acquisition of the technology composed of the following dimensions (identifying the required technology -the choice of technology-technology acquisition), and the deployment and implementation composed of the following dimensions (adaptation and technology-absorption and technology analysis-technology utilization) and implementation, Stabilization and maintenance consists of the following dimensions (technology development and technology enhancement and diffusion). Accordingly, the final questionnaire was designed and distributed among 77 experts in the field of technology transfer. Finally, from 77 distributed questionnaires, 73 completed and returned. Then, using structural equations and PLS Smart software, the research model was analysed and fitted.

### **Findings**

To answer this research question, 54 main filtered indexes were obtained. Finally, for validating the research model with Smart PLS, the analysis of the research model was presented as Fig. 2, which represents the initial measurement model with the estimation of the standard coefficients and Figure 3, which represents the correctional model (confirmed model), is shown in the non-standard coefficient estimation (Z value) and all questions with a factor load less than 0.7 are excluded from the research model and indicators whose factor load is close to 0.7 and can be offset by other factor variables, can be kept in the model (Hair, 2006). According to Fig. 2, for the homogeneity of the research model, 5 indicators of our model were eliminated.

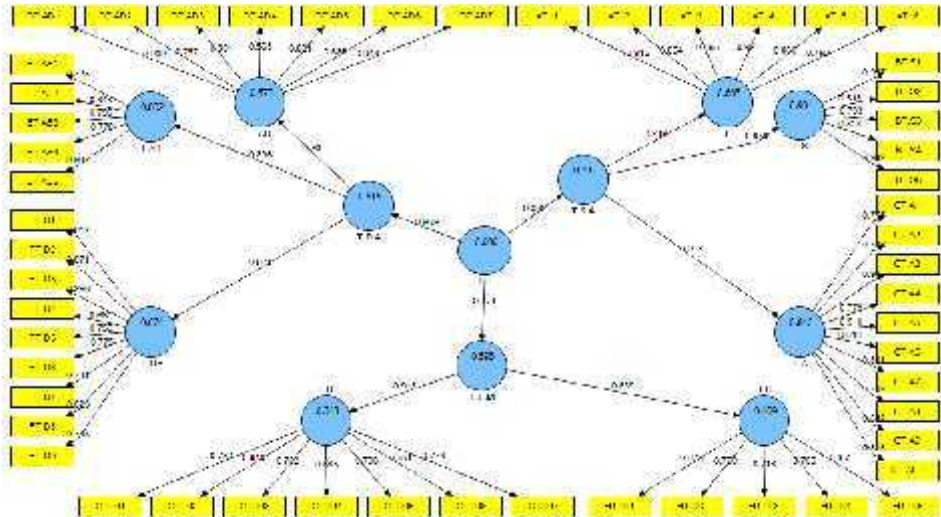


Figure 2: Model of initial structural equation modelling

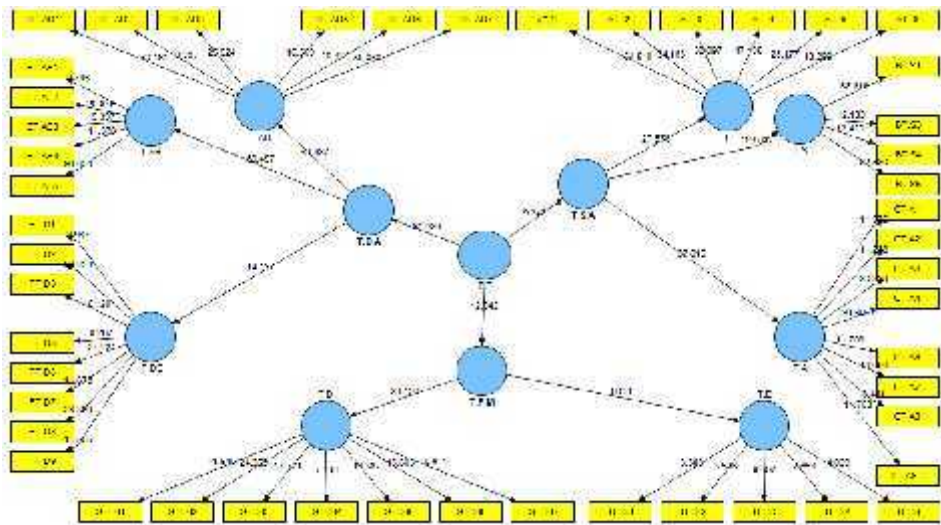


Figure 2: The research model after the fitting together

The results of all tests of reflexive measurement models, structural model and general model are presented in Table 1. Finally, Figure 3 shows the structural model in the estimation of path coefficients and Figure 4 shows the structural model in the significance of the path coefficients.

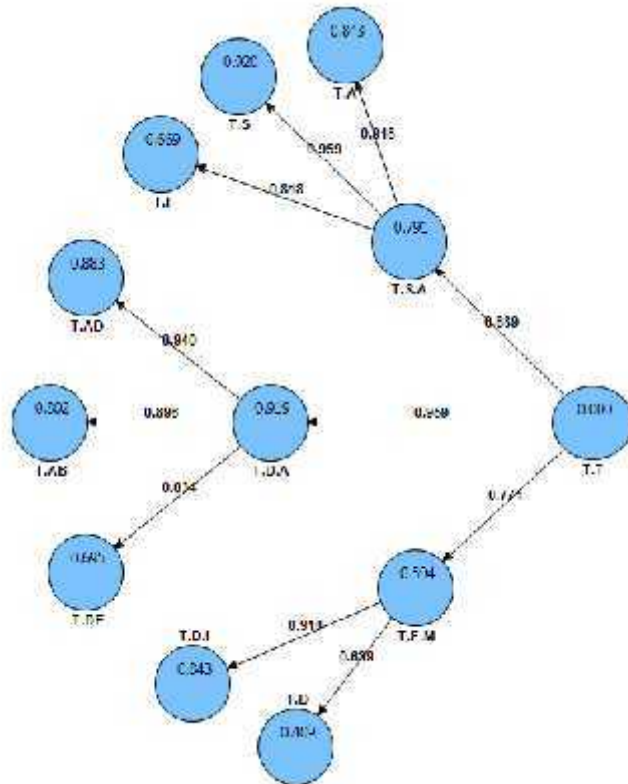


Figure 3: Structural model in estimation of path coefficients (standard)

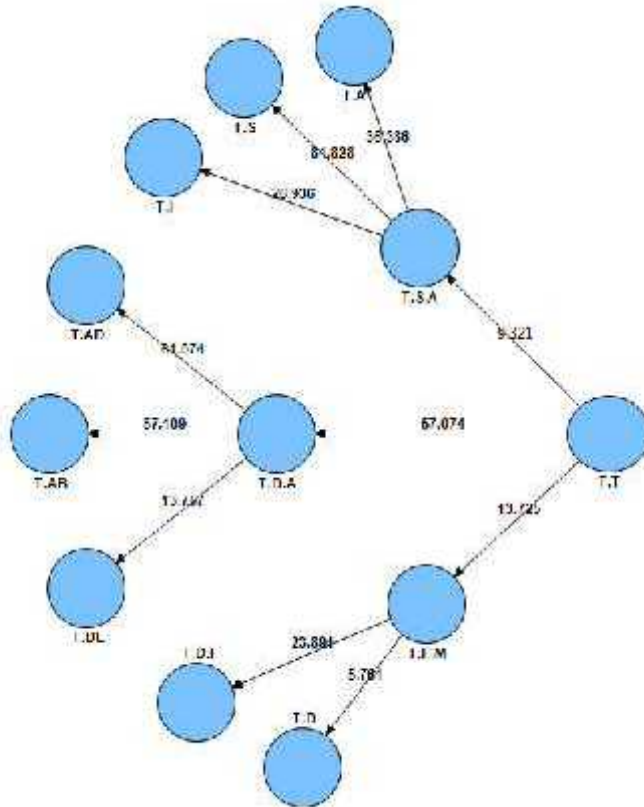


Figure 4: Structural model in the significant state (non-standard)

| Model                                 | Test type        |                      | Acceptance criteria                                   | Test result   |   |
|---------------------------------------|------------------|----------------------|---|---|---|
| Reflection Measurement Model Analysis | Homogeneity test |                      | Factor loads of indicators should be greater than 0.7 | Excluding 5 indicators with factor load below 0.7                               |   |
|                                       | Reliability Test | Cronbach's alpha     | Larger than 0.7                                       | Confirmation for all factors  |   |
|                                       |                  | Combined reliability | Larger than 0.7                                       | Confirmation for all factors  |   |
|                                       |                  | Shared reliability   | Larger than 0.5                                       | Confirmation for all factors  |   |
|                                       | Validity test    | Convergent Validity  | significance  | The value of t-value is greater than the absolute value of 1.96                 | Confirmation for all indicators and factors   |
|                                       |                  |                      | Being homogeneous                                     | All factor loads <sup>a</sup> be greater than <sup>d</sup> after fitting should | Confirmation for all indices except for the GTD.I4 index, which is close to 0.7 and compensated by adjacent factor loads. |
|                                       |                  | AVE                  | Larger than 0.5                                       | Confirmation for  |   |

Table 1: Results of the fitting tests of the research model

| Model                     | Test type                    |                    | Acceptance criteria  | Test result   |
|---------------------------|------------------------------|--------------------|--|---|
|                           |                              |                    |  | all factors   |
|                           |                              |                    | CR>AVE   | Confirmation for all factors  |
|                           |                              | Divergent Validity | Transverse loads test  | Confirmation for all Indicators   |
|                           |                              |                    | Fornell Larker Test  | Confirmation for all factors  |
|                           |                              |                    | Quality test of the measurement model  | The quality of the measurement model is strong for all variables and factors  |
| Structural Model Analysis | Significance Coefficient     |                    | The values of t.value for all relationships between independent and dependent variables are greater than the absolute value of 1.96. | Confirmation for relationships  |
|                           | R2 determination coefficient |                    | determination coefficient values: 0.67 strong, 0.33 average, 0.19 weak   | For most factors are at strong level except the maintenance and technology diffusion that are at the medium level upward. |
|                           | Projection relation Q2       |                    | Q2 value with predictive power: Strong 0.35, Medium 0.15, Poor 0.02  | For most factors are at strong level except the maintenance and technology diffusion that are at the medium level upward. |
| General model analysis    | GOF                          |                    | The value of this indicator with three values: Strong 0.35, Medium 0.15, Poor 0.02   | GOF = .716<br>Appropriate fit for the general model is verified   |

According to the above table, the indicators and factors affecting the transmission of high-speed train technology were shown in Table 2.

Table 2: Indicators and Factors Affecting the Transmission of High Speed Train Technology

| row | Factors                                 | Dimensions                          | Indicators                     | code  | Factor load | r <sup>2</sup> | rank   |
|-----|---|-------------------------------------|--------------------------------|-------|-------------|----------------|--------|
| 1   | Selection and acquisition of technology | Identifying the required technology | The systematic process of      | AT.II | 0.9163      | 0.839          | Second |
| 2   |   |                                     | Identifying technology holders | AT.I2 | 0.8539      | 0.727          | Fifth  |



| row | Factors                                  | Dimensions                                | Indicators   | code  | Factor load | r <sup>2</sup> | rank    |       |
|-----|--|---|--|---|-------------|----------------|---------|-------|
|     |  |   | accordance with national goals, needs and priorities   |   |             |                |         |       |
| 3   |  |   | Prediction and foresight of the  | AT.I3   | 0.8649      | 0.746          | Fourth  |       |
| 4   |  |   | The analysis of technology   | AT.I4   | 0.9214      | 0.848          | first   |       |
| 5   |  |   | Acquired technology strategies, organizational goals and priorities                          | AT.I5   | 0.8662      | 0.749          | third   |       |
| 6   |  |   | Documentation of knowledge derived from the technology identification phase                  | AT.I6   | 0.7496      | 0.561          | sixth   |       |
| 7   |  | Selection of the technology               | Contact with holders to visit and receive a proposal for technology transfer                 | BT.S1   | 0.9468      | 0.894          | first   |       |
| 8   |  |   | Assessing the organization's   | BT.S3   | 0.7894      | 0.622          | fourth  |       |
| 9   |  |   | Review the proposals of technology holders and select the best offer                         | BT.S4   | 0.8314      | 0.690          | third   |       |
| 10  |  |   | Documentation of knowledge derived from the phase of technology selection                    | BT.S5   | 0.9287      | 0.861          | second  |       |
| 11  |  | Technology acquisition                    | Establishing a specialized technology transfer team and organizing it                        | CT.A1   | 0.7742      | 0.599          | seventh |       |
| 12  |  |   | Use of consultants and technology acquisition  | CT.A2   | 0.8183      | 0.669          | fifth   |       |
| 13  |  |   | Teaching the negotiating principles and techniques for technology transfer team              | CT.A3   | 0.9029      | 0.813          | first   |       |
| 14  |  |   | Technology transfer training according to acquisition method                                 | CT.A4   | 0.7858      | 0.616          | sixth   |       |
| 15  |  |   | Holding simulation meeting on negotiation of technology transfer                             | CT.A6   | 0.8276      | 0.683          | third   |       |
| 16  |  |   | Contract for technology transfer with technology transfer partner                            | CT.A7   | 0.8385      | 0.702          | second  |       |
| 17  |  |   | Organizational design and reorganization according to the technology to be transferred       | CT.A8   | 0.7378      | 0.543          | Eighth  |       |
| 18  |  |   | Documentation of knowledge derived from the acquisition phase...                             | CT.A9.1   | 0.8276      | 0.683          | fourth  |       |
| 19  | Technology implementation and deployment | Adaptation and localization of technology | Establishment of a specialized team for adaptation and localization phase                    | DT.AD1  | 0.9481      | 0.898          | second  |       |
| 20  |  |   |  | A detailed study of the documents received from the technology provider   | DT.AD2      | 0.7507         | 0.562   | sixth |
| 21  |  |   |  | Make the necessary corrections and adaptations in transitional technology | DT.AD3      | 0.8632         | 0.744   | third |
| 22  |  |   | Identification of the necessary resources for adaptation and localization within the country | DT.AD5  | 0.8215      | 0.674          | fourth  |       |
| 23  |  |   | Detailed design of units, product and ... based on adapted technologies                      | DT.AD6  | 0.7787      | 0.605          | fifth   |       |
| 24  |  |   | Documentation of knowledge from the of adaptation and localization phase                     | DT.AD7  | 0.9508      | 0.902          | first   |       |
| 25  |  | Absorbing a                               | Determine all the functions of   | ET.AB1  | 0.7252      | 0.525          | fifth   |       |
| 26  |  | the and analysis                          | Identifying the inputs and transferred technology  | ET.AB2  | 0.8479      | 0.717          | second  |       |

| row | Factors                       | Dimensions                                | Indicators   | code   | Factor load | r <sup>2</sup> | rank    |
|-----|-------------------------------|---|--|--------|-------------|----------------|---------|
|     |                               | technology                                | outputs of each of the transferred technology functions  |        |             |                |         |
| 27  |                               |   | Analysis of the interaction of various transmitted technology functions  | ET.AB3 | 0.7896      | 0.622          | third   |
| 28  |                               |   | Training the transferred technology functions to the executive team  | ET.AB4 | 0.7779      | 0.603          | fourth  |
| 29  |                               |   | Documentation of knowledge derived from the absorption and analysis phase                                      | ET.AB5 | 0.9320      | 0.868          | first   |
| 30  |                               |   | Design and implementation of the management systems and structures according to the adapted technology         | FT.D1  | 0.8063      | 0.649          | fourth  |
| 31  |                               |   | Provide and train manpower in accordance with transferred technology   | FT.D2  | 0.8904      | 0.792          | first   |
| 32  |                               |   | Identifying the supplier's network and evaluating, selecting and organizing the supply chain                   | FT.D3  | 0.8621      | 0.743          | second  |
| 33  |                               |   | Contract with the appropriate suppliers to supply materials, equipment, maintenance and quality control        | FT.D5  | 0.7367      | 0.541          | seventh |
| 34  |                               |   | Experimental exploitation of adapted transferred technology in a systematic way                                | FT.D6  | 0.7927      | 0.627          | fifth   |
| 35  |                               |   | Troubleshoot possible  | FT.D7  | 0.7437      | 0.552          | sixth   |
| 36  |                               |   | Commercial exploitation of adaptive transferred technology in a systematic way                                 | FT.D8  | 0.8145      | 0.662          | third   |
| 37  |                               |   | Documentation of knowledge derived from the exploitation phase   | FT.D9  | 0.7303      | 0.532          | eighth  |
|     |                               | The exploitation of technology            |  |        |             |                |         |
| 38  |                               |   | The existence of an appropriate program to improve transferred technology                                      | GTD.II | 0.7373      | 0.543          | sixth   |
| 39  |                               |   | Continuous study of trends and curves of the transferred technology life globally                              | GTD.I2 | 0.8402      | 0.705          | first   |
| 40  |                               |   | Examine the country and organization's potentials for the transferred technology development                   | GTD.I3 | 0.7824      | 0.611          | third   |
| 41  |                               |   | Continuous research to improve processes, materials, systems, methods, organization, management, and standards | GTD.I4 | 0.6849      | 0.467          | seventh |
| 42  |                               |   | Using consultants from universities and other organizations to develop and improve technology                  | GTD.I5 | 0.7963      | 0.633          | second  |
| 43  |                               |   | Obtaining customer feedback with various techniques to improve the use of transferred technology               | GTD.I6 | 0.7509      | 0.562          | fifth   |
| 44  |                               |   | Documentation of knowledge from the development and improvement phase  | GTD.I7 | 0.7741      | 0.599          | fourth  |
| 45  |                               |   | technology diffusion through   | HT.DII | 0.8733      | 0.762          | first   |
|     |                               | Technology diffusion                      |  |        |             |                |         |
|     | Consolidation and maintenance | Development and improvement of technology |  |        |             |                |         |

public media for audience

| row | Factors | Dimensions | Indicators  | code   | Factor load | r <sup>2</sup> | rank   |
|-----|---------|------------|---|--------|-------------|----------------|--------|
|     |         |            | knowledge   |        |             |                |        |
| 46  |         |            | Having specialized exhibitions for the acquaintance of suppliers and contractors  | HT.DI2 | 0.7595      | 0.576          | fourth |
| 47  |         |            | Release of Transferred and Developed Technology Achievements throughout the Organization                                    | HT.DI3 | 0.7181      | 0.515          | fifth  |
| 48  |         |            | Transmission the transferred and improved technology achievements to research institutes , universities and supply networks | HT.DI4 | 0.7647      | 0.583          | third  |
| 49  |         |            | Documentation of knowledge  | HT.DI5 | 0.8574      | 0.734          | second |

from the diffusion phase

Considering the extracted indexes from the review of literature and studies, as well as the views of experts in the field of technology transfer of rail transportation industry, and after confirming the model fit, the transfer technology of high-speed train framework was presented as Fig. 5. In this research, by using the previous studies related to the subject of research and also using expert opinions, the above criteria were extracted as the effective variables on the transfer of high-speed train technology. These criteria are divided into three main factors and eight dimensions. In the Selection and acquisition of technology factor, (identifying the required technology, selection of the technology and technology acquisition) dimensions are considered. In Technology implementation and deployment factor (Adaptation and localization of technology, technology Absorbing and analysing and The exploitation of technology) dimensions are considered. In the Consolidation and maintenance factor, (Development and improvement of technology and Technology diffusion) dimensions are considered.

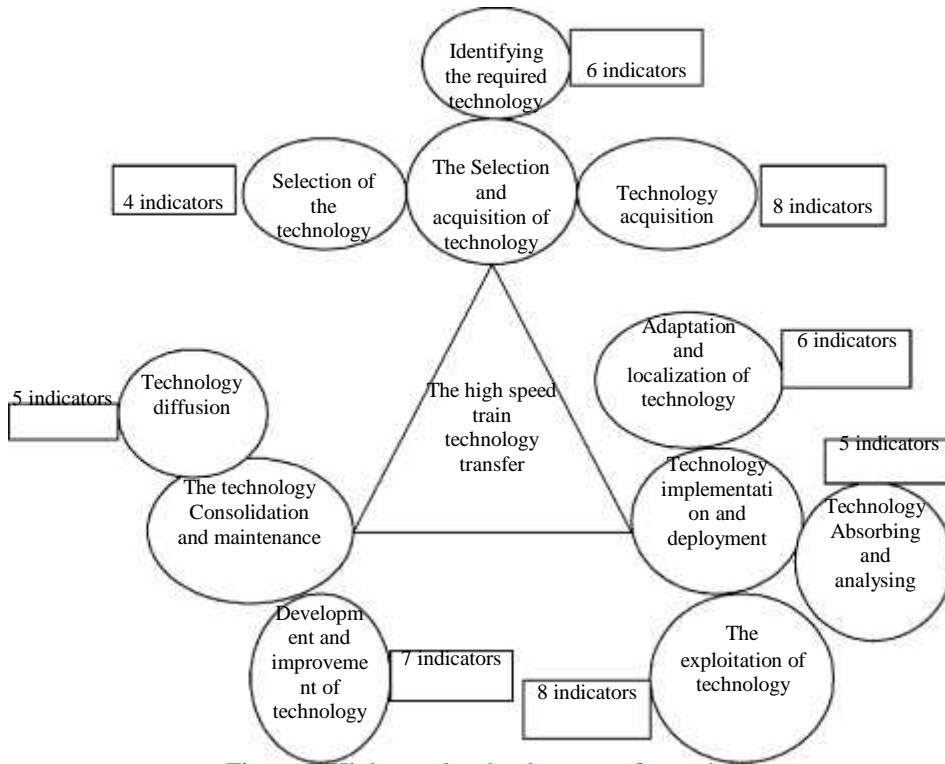


Figure 5: High speed technology transfer model

According to the output of the PLS SMART software, the effective factors are ranked based on the coefficient of determination. Therefore, the ranking of the factors and dimensions affecting the transfer of high-speed train technology is shown in Table 3.

Table 3: Ranking of factors

| Factors                                  | ID Code | R <sup>2</sup> | rank   | dimensions                              | ID Code | R <sup>2</sup> | rank   |
|--|---------|----------------|--------|---|---------|----------------|--------|
| the technology Selection and acquisition | T.S.A   | 0.791103       | second | identifying the required technology,    | T.I     | 0.669064       | third  |
|  |         |                |        | selection of the technology             | T.S     | 0.920308       | first  |
|  |         |                |        | technology acquisition                  | T.A     | 0.843076       | second |
| Technology implementation and deployment | T.D.A   | 0.919031       | first  | technology Adaptation and localization, | T.AD    | 0.883786       | first  |
|  |         |                |        | technology Absorbing and analysing      | T.AB    | 0.802482       | second |
|  |         |                |        | The technology exploitation             | T.DE    | 0.695218       | third  |
| the Consolidation and maintenance        | T.F.M   | 0.594437       | third  | Development and improvement             | T.D.I   | 0.843328       | first  |
|  |         |                |        | Technology diffusion                    | T.D     | 0.409594       | second |

#### **4. Discussion and Conclusion**

Iran road accidents death rate and casualties are ranked first in the world, and compared to developed countries, the number of casualties in Iran is much more and it is ten times more than world average, so the proportion of rail transportation accidents to roads is close to zero. In this research, 3 factors, 8 dimensions and 49 final indicators were obtained, the results of the research show that identifying the required technology, technology selection and technology acquisition, technology Adaptation and localization, technology Absorbing and analysing, The exploitation of technology, Development and improvement of technology and Technology diffusion dimensions form the technology Selection and acquisition, Technology implementation and deployment and the Consolidation and maintenance factors and they have the significant effect on the high-speed train and rail transportation technology transfer process in Iran. As a result, among these three factors, the Consolidation and maintenance factor have the most impact on the technology transfer process. Also, according to SMART PLS software outputs, the indicators that have the largest share in the relevance of the variance and the strengthening and prediction of the behaviour of the relevant factors, require more attention. In the identifying the required technology dimension, the technology life curve analysis indicator (AT.I4) has the largest share in explaining the variance of this dimension among other indicators, so focusing on the life-cycle curve of high-speed train technology by managers and decision makers are essential. Also, in the technology selection dimension, contact with the technology holders (BT.S1) has the highest contribution in explaining the variance of this dimension, in order to strengthen this indicator, high-speed train technology owners should be identified and for better decision making and selection, some visits from technology resource holders should be done. In the technology acquisition dimension, the training of the principles and techniques of negotiation for the technology transfer team (CT.A3) has the largest share in explaining this factor. Therefore, it is essential for the technology transfer team and to facilitate the efficient transfer of high-speed train technology, to have general training courses in negotiation principles, and specialized negotiation courses, in accordance with the transfer method and the negotiating characteristics of the transferring country. In the technology adaptation and localization dimension, the documentation of the knowledge derived from the adaptation and localization phase indicator (DT.AD7) has the highest contribution in explaining this factor, and in the technology absorption and analysis dimension, the documentation of knowledge from the technology absorption and analysis phase indicator (ET.AB5) has the highest share in explaining this factor, therefore, it is necessary to prioritize the documentation of the findings of the adaptation and absorption phase according to the knowledge requirements of the adaptation and absorption for the exploitation stages. In the technology exploitation dimension, the important part in this factor is related to the supply and training of the manpower indicator, in accordance with the transferred technology (FT.D2), in this regard, it is required that the manpower is hired with the relevant technology knowledge or the experience and useful work experience (such as repair and maintenance forces and overhauls), and the necessary training should be given according to the documentation of the adaptation, absorption and exploitation phase. In the technology development and improvement dimension, the largest share of the explanation, is for the continuously and globally trend and transferred technology life cycle study indicator (GTD.I2). The focus to this indicator helps high-speed train and rail transportation technologies adapt to advances and have been updated and expanded. Also, in the technology diffusion dimension, the best score is for the technology diffusion through the public media for familiarizing the audience indicator (HTD.I1). Therefore, it was suggested that considering the importance of commercialization of technology, the audience and the community using the high-speed train should be aware of the technology and its benefits.

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