



A new evaluation model for selecting a qualified manager by using fuzzy Topsis approach

S. M. Hosseini ^{*†}

Received Date: 2015-11-13 Revised Date: 2016-01-04 Accepted Date: 2016-02-11

Abstract

Considering the contemporary business settings, managers role is more than essential to the viability and further development of an organization. Managers should possess such skills in order to effectively cope with the competition. Multiple attributes decision making (MADM) is an approach employed to solve problems involving selection from among a finite number of alternatives. The aim of this study is to develop a methodology to evaluate managers based on integrating fuzzy AHP and fuzzy TOPSIS approaches. In this paper, I have taken into consideration some important criteria which affect the process of managers selection. I have calculated the weights for each criterion based on Interval-valued fuzzy AHP and then inputted these weights to the fuzzy TOPSIS method to rank managers. The entire methodology is illustrated with the help of a numerical example and finally the rank of each managers is determined according to its results. The proposed method enables decision analysts to better understand the complete evaluation process and provide a more accurate, effective, and systematic decision support tool. Also, the proposed method provides a useful way for handling fuzzy TOPSIS based on fuzzy numbers.

Keywords : Fuzzy number; Fuzzy TOPSIS; Multiple criteria decision-making.

1 Introduction

Fuzzy numbers and fuzzy arithmetic were introduced in [37, 14, 22]. The fuzzy function was introduced in [6]. Then, the authors [13] presented an elementary calculus based on the [13]. Fuzzy numbers are study a variety of problems ranging from various spaces [7], to control chaotic systems [15, 17, 38], fuzzy differential equations [3], fuzzy integral equations [25, 28], fuzzy linear and nonlinear systems [1, 2] and fuzzy neural network [26, 27, 29].

Methods of approximate inference based on fuzzy set theory allow formal representation to be

built for verbal decision-making procedures containing vague, fuzzy premises [16]. These procedures, as a rule, are described by sets of verbal, conditional statements (verbal implications). Methods of approximate inference is based on the extension of the concept of a fuzzy set by an interval-valued fuzzy set (or more precisely: a fuzzy set with an interval-valued membership function, see Zadeh [37]).

It is a clear fact that every organizations management system defines and directs its present and future, in particular under the aforementioned present circumstances. Management policies, processes, tools and structures play a critical role on how to exploit the opportunities and avoid the threats. Improved management skills can be achieved through training and development pro-

*Corresponding author. seimehhos@yahoo.com

†Department of Managment, Firoozkooh Branch, Islamic Azad University, Firoozkooh, Iran.

grams inside an organization, as well as through-experience in practice. Nevertheless, the initial and decisive step is the selective selection of those managers that possess at a minimum extent a number of contemporary management skills. TOPSIS is a popular approach to multiple criteria decision making (MCDM) problems that was proposed by Hwang and Yoon [21, 36]. The basic principle is that the chosen alternative should have the shortest distance from the positive ideal solution and the farthest distance from the negative ideal solution. In the TOPSIS, the performance ratings and the weights of the criteria are given as crisp values. Chen [8] presented a method for fuzzy group decision making situations based on the ranking of generalized trapezoidal fuzzy numbers. The authors [33] develop a fuzzy version of TOPSIS method based on fuzzy arithmetic operations, which leads to a fuzzy relative closeness for each alternative. Recently fuzzy TOPSIS successfully used for MCDM problems [12, 31, 32]. Ashtiani et al. in [4] used fuzzy TOPSIS method based on interval-valued fuzzy sets for solving MCDM problems, but applying it for some fuzzy MCDM problems leads to the incorrect solution and results. Therefore, Mokhtarian [27] tried to eliminate this problem.

Taking into account the above mentioned, the aim of this paper is to propose a new approach towards managers selection problem and fuzzy AHP is used to determine the preference weights of evaluation. Then, this research adopts the fuzzy TOPSIS to improve the gaps of alternatives between real performance values and pursuing aspired levels in each dimension and criterion and find out the best alternatives.

2 The fuzzy AHP

Gorzalczany [16] proposed the concept of interval-valued fuzzy sets. Then, Yao and Lin [35] represented the interval-valued fuzzy set $[\bar{A}^L, \bar{A}^U]$ where \bar{A}^L denotes the lower interval-valued fuzzy set, \bar{A}^U denotes the upper interval-valued fuzzy set, and $\bar{A}^L \subset \bar{A}^U$. Thereby, the minimum and maximum membership value of \bar{A}^L are \bar{A}^L and \bar{A}^U , respectively.

Assume that there are two interval-valued triangular fuzzy numbers \bar{A} and \bar{B} , where

$$\bar{A} = [(a_1^L, a_2^L, a_3^L; h_A^L), (a_1^U, a_2^U, a_3^U; h_A^U)]$$

and

$$\bar{B} = [(b_1^L, b_2^L, b_3^L; h_B^L), (b_1^U, b_2^U, b_3^U; h_B^U)],$$

$a_1^L, a_2^L, a_3^L, a_1^U, a_2^U, a_3^U, b_1^L, b_2^L, b_3^L, b_1^U, b_2^U$ and b_3^U are real values, $0 \leq h_A^L \leq h_A^U \leq 1$ and $0 \leq h_B^L \leq h_B^U \leq 1$. The arithmetic operations between the triangular fuzzy numbers \bar{A} and \bar{B} are reviewed from [10].

We will briefly introduce that how to carry out the AHP in this section.

In first time, construct pairwise comparison matrices among all the elements/criteria in the dimensions of the hierarchy system. Assign linguistic terms to the pairwise comparisons by asking which is the more important of each two dimensions, as following matrix \bar{C} .

$$\bar{C} = \begin{bmatrix} 1 & \bar{c}_{12} & \dots & \bar{c}_{1n} \\ \bar{c}_{21} & 1 & \dots & \bar{c}_{2n} \\ \vdots & \vdots & \ddots & \vdots \\ \bar{c}_{n1} & \bar{c}_{n2} & \dots & 1 \end{bmatrix} = \begin{bmatrix} 1 & \bar{c}_{12} & \dots & \bar{c}_{1n} \\ \frac{1}{\bar{c}_{12}} & 1 & \dots & \bar{c}_{2n} \\ \vdots & \vdots & \ddots & \vdots \\ \frac{1}{\bar{c}_{1n}} & \frac{1}{\bar{c}_{2n}} & \dots & 1 \end{bmatrix} \quad (2.1)$$

where

$$\bar{c}_{ij} = \begin{cases} \frac{1}{7}, \dots, \frac{1}{2}, \frac{1}{1}, \bar{1}, \bar{2}, \dots, \bar{7}, & i \neq j, \\ 1, & i = j. \end{cases}$$

Then to use geometric mean technique to define the fuzzy geometric mean and fuzzy weights of each criterion by Hsieh et al. [18]

$$\bar{r}_i = (\bar{c}_{i1} \otimes \dots \otimes \bar{c}_{ij} \otimes \dots \otimes \bar{c}_{in})^{1/n},$$

$$\bar{w}_i = \bar{r}_i \oslash (\bar{r}_1 \oplus \dots \oplus \bar{r}_i \oplus \dots \oplus \bar{r}_n),$$

where c_{ij} is a IVF comparison value of dimension i to criterion j , thus, \bar{r}_i is a geometric mean of interval-valued fuzzy comparison value of criterion i to each criterion, \bar{w}_i is the IVF weight of the i th criterion, can be indicated by a IVF, $\bar{w}_i = [(w_1^L, w_2^L, w_3^L; h_{\bar{w}}^L), (w_1^U, w_2^U, w_3^U; h_{\bar{w}}^U)]$. The w_1^L, w_2^L and w_3^L stand for the lower, middle, and upper values of the \bar{w}_i^L and w_1^U, w_2^U and w_3^U stand for the lower, middle, and upper values of the \bar{w}_i^U weight of the i th dimension.

There are numerous studies that apply fuzzy AHP method to solve different managerial problems [19, 20, 30].

3 The fuzzy TOPSIS

TOPSIS method is easy to understand and to implement. These issues are of fundamental importance for a direct field implementation of the method by practitioners. Moreover, it allows the straight linguistic definition of importance and ratings under each criterion, without the need of cumbersome pairwise comparisons and the risk of inconsistencies.

Suppose a crisp MCDM problem has n alternatives (A_1, \dots, A_m) and n decision criteria/attributes (C_1, \dots, C_n) . Each alternative is evaluated with respect to the n criteria/attributes. Due to the fact that, in some cases, determining the exact values for the elements of decision matrix is difficult, so, their values are considered as fuzzy numbers [24]. In other words, in fuzzy MCDM problems, the values of alternatives with respect to each criterion/attribute and the values of relative weights with respect to each criterion/attribute are usually characterized by fuzzy numbers. By considering the fact that, the TOPSIS method can also be used to deal with MCDM problems as a popular, accurate, and easy to use method. The steps of the proposed method can be described as follows:

Step 1: Determine the weighting of evaluation criteria. This research employs fuzzy AHP to find the fuzzy preference weights.

Step 2: Construct the fuzzy performance/decision matrix and choose the appropriate linguistic variables for the alternatives with respect to criteria

$$\bar{D} = \begin{matrix} & C_1 & C_2 & \cdots & C_n \\ A_1 & \bar{x}_{11} & \bar{x}_{12} & \cdots & \bar{x}_{1n} \\ A_2 & \bar{x}_{21} & \bar{x}_{22} & \cdots & \bar{x}_{2n} \\ \vdots & \vdots & \vdots & \ddots & \vdots \\ A_m & \bar{x}_{m1} & \bar{x}_{m2} & \cdots & \bar{x}_{mn} \end{matrix} \cdot$$

$$\bar{x}_{ij} = \frac{1}{K}(\bar{x}_{ij}^1 \oplus \cdots \oplus \bar{x}_{ij}^k \oplus \cdots \oplus \bar{x}_{ij}^K)$$

(3.2)

where \bar{x}_{ij}^k is the performance rating of alternative A_i with respect to criterion C_j evaluated by k th expert, and

$$\bar{x}_{ij}^k = [((x_{ij}^k)_1^L, (x_{ij}^k)_2^L, (x_{ij}^k)_3^L; h_{\bar{x}_{ij}^k}^L), ((x_{ij}^k)_1^U, (x_{ij}^k)_2^U, (x_{ij}^k)_3^U; h_{\bar{x}_{ij}^k}^U)]$$

Step 3: Normalize the fuzzy-decision matrix. The normalized fuzzy-decision matrix denoted by \bar{R} is shown as following formula:

$$\bar{R} = [\bar{r}_{ij}]_{m \times n}, \quad i = 1, 2, \dots, m; \quad j = 1, 2, \dots, n. \tag{3.3}$$

The normalization process can be performed by following formula:

$$\bar{r}_{ij} = [((\frac{(x_{ij})_1^L}{(x_j^+)_3^U}, \frac{(x_{ij})_2^L}{(x_j^+)_3^U}, \frac{(x_{ij})_3^L}{(x_j^+)_3^U}; h_{\bar{x}_{ij}}^L), (\frac{(x_{ij})_1^U}{(x_j^+)_3^U}, \frac{(x_{ij})_2^U}{(x_j^+)_3^U}, \frac{(x_{ij})_3^U}{(x_j^+)_3^U}; h_{\bar{x}_{ij}}^U)], \tag{3.4}$$

$$(x_j^+)_3^U = \max_i \{(x_{ij})_3^U | j = 1, 2, \dots, n\},$$

$$i = 1, 2, \dots, m; \quad j = 1, 2, \dots, n.$$

Also we can set the best aspired level $(x_j^+)_3^U$ and $j = 1, 2, \dots, n$ is equal one; otherwise, the worst is zero. The weighted fuzzy normalized decision matrix is shown as following matrix \bar{U} :

$$\bar{U} = [\bar{u}_{ij}]_{m \times n}, \quad i = 1, 2, \dots, m; \quad j = 1, 2, \dots, n, \tag{3.5}$$

where $\bar{u}_{ij} = \bar{r}_{ij} \otimes \bar{w}_j$.

Step 4: Determine the IVF positive-ideal solution (FPIS) and IVF negative-ideal solution (FNIS). According to the weighted normalized fuzzy-decision matrix, we know that the elements \bar{u}_{ij} are normalized positive IVF and

$$0 \leq (u_{ij})_1^L \leq (u_{ij})_2^L \leq (u_{ij})_3^L \leq 1,$$

$$0 \leq (u_{ij})_1^U \leq (u_{ij})_2^U \leq (u_{ij})_3^U \leq 1,$$

$$0 \leq h_{\bar{x}_{ij}}^L \leq h_{\bar{x}_{ij}}^U \leq 1.$$

Then, we can define the FPIS \bar{A}^+ (aspiration levels) and FNIS \bar{A}^- (the worst levels) as following formula:

$$\bar{A}^+ = (\bar{u}_1^+, \dots, \bar{u}_j^+, \dots, \bar{u}_n^+) \tag{3.6}$$

$$\bar{A}^- = (\bar{u}_1^-, \dots, \bar{u}_j^-, \dots, \bar{u}_n^-) \tag{3.7}$$

where $\bar{u}_j^+ = [(1, 1, 1; 1), (1, 1, 1; 1)] \otimes \bar{w}_j$ and $\bar{u}_j^- = [(0, 0, 0; 1), (0, 0, 0; 1)] \otimes \bar{w}_j, j = 1, 2, \dots, n.$

Step 5: Calculate the degree of similarity based on [11] between the IVF of each alternative from

FPIS and FNIS is now presented as follows:

$$\begin{aligned}
 S_i^+ &= \sum_{j=1}^n S(\bar{u}_{ij}, \bar{u}_j^+) = \sum_{j=1}^n \\
 &(1 - \frac{\sum_{k=1}^3 |((u_{ij})_k^U - (u_{ij})_k^L) - ((u_j^+)_k^U - (u_j^+)_k^L)|}{3}); \\
 S_i^- &= \sum_{j=1}^n S(\bar{u}_{ij}, \bar{u}_j^-) = \sum_{j=1}^n \\
 &(1 - \frac{\sum_{k=1}^3 |((u_{ij})_k^U - (u_{ij})_k^L) - ((u_j^-)_k^U - (u_j^-)_k^L)|}{3}); \\
 &i = 1, 2, \dots, m.
 \end{aligned}
 \tag{3.8}$$

Step 6: The relative closeness can be calculated as follows:

$$R_i = \frac{S_i^-}{S_i^+ + S_i^-}, \quad i = 1, 2, \dots, m. \tag{3.9}$$

Then, rank alternatives in terms of their relative closeness's.

4 Selecting a qualified manager

The purpose of the empirical application is to illustrate the use of the suggested method. Suppose that a company intends to choose a manager from four volunteers named A_1, A_2, A_3 and A_4 . The decision making committee assesses the four concerned volunteers based on six criteria which follow:

- a) Creative (C_1),
- b) proficiency in identifying research areas (C_2),
- C) proficiency in administration (C_3),
- d) personality (C_4),
- e) past experience (C_5),
- f) self-confidence (C_6).

The number of the committee members is three, labeled as \bar{DM}_1, \bar{DM}_2 and \bar{DM}_3 respectively. Each decision maker has presented his assessment based on linguistic variable for rating performance and importance of each criterion by a linguistic variable as depicted in Appendix. The comparison of the importance or preference of one criterion, attribute or alternative over another can be done with the help of the questionnaire. The method of calculating priority weights of the different decision alternatives is discussed below.

Step 1: The weights of evaluation dimensions. We adopt IVF-AHP method to evaluate the weights of different dimensions. Following the construction of IVF-AHP model, it is extremely

important that experts fill the judgment matrix. The following section demonstrates the computational procedure of the weights of dimensions.

(1) According to the committee with three representatives about the relative important of dimension, then the pairwise comparison matrices of dimensions will be obtained. We apply the IVFN defined in Table 1 and Table 2. We transfer the linguistic scales to the corresponding IVFN.

(2) Computing the elements of synthetic pairwise comparison matrix by using the geometric mean method suggested by Buckley [5] that is $\bar{a}_{ij} = (\bar{a}_{ij}^1 \otimes \bar{a}_{ij}^2 \otimes \bar{a}_{ij}^3)^{1/3}$, for \bar{dm}_{12} as the example:

$$\bar{c}_{12} = (MH \otimes ML \otimes VH)^{1/3} =$$

$$[((4 \times 2 \times 6)^{1/3}, (5 \times 3 \times 7)^{1/3}, (6 \times 4 \times 8)^{1/3}; 0.5),$$

$$((3 \times 1 \times 5)^{1/3}, (7 \times 5 \times 3)^{1/3}, (9 \times 7 \times 5)^{1/3}; 1)] =$$

$$[(3.63, 4.72, 5.77; 0.5), (2.47, 4.72, 6.80; 1)]$$

It can be obtained the other matrix elements by the same computational procedure, therefore

$$\bar{C} = \begin{matrix} & C_1 & C_2 & \dots & C_6 \\ C_1 & \left[\begin{matrix} \bar{c}_{11} & \bar{c}_{12} & \dots & \bar{c}_{16} \\ \bar{c}_{21} & \bar{c}_{22} & \dots & \bar{c}_{26} \\ \vdots & \vdots & \ddots & \vdots \\ \bar{c}_{61} & \bar{c}_{62} & \dots & \bar{c}_{66} \end{matrix} \right] \\ C_2 & & & & \\ \vdots & & & & \\ C_6 & & & & \end{matrix},$$

Table 1: Definitions of linguistic variables for the importance of each criterion.

IVF	Linguistic
$\bar{7}$	Very high (VH)
$\bar{6}$	High (H)
$\bar{5}$	Medium high (MH)
$\bar{4}$	Medium (M)
$\bar{3}$	Medium low (ML)
$\bar{2}$	Low (L)
$\bar{1}$	Very low (VL)

Table 2: Definitions of linguistic variables for the importance of each criterion.

IVF	Scale of IVF
$\bar{7}$	[(6,7,8;0.9),(5,7,9;1)]
$\bar{6}$	[(5,6,7;0.9),(4,6,8;1)]
$\bar{5}$	[(4,5,6;0.75),(3,5,7;1)]
$\bar{4}$	[(3,4,5;0.75),(2,4,6;1)]
$\bar{3}$	[(2,3,4;0.5),(1,3,5;1)]
$\bar{2}$	[(1,2,3;0.5),(1,2,4;1)]
$\bar{1}$	[(1,1,1;1),(1,1,1;1)]

where

$$\begin{aligned} \bar{c}_{54} &= [(0.2, 0.3, 0.5; 0.5), (0.2, 0.3, 0.7; 1)], \\ \bar{c}_{56} &= [(0.4, 0.5, 0.6; 0.9), (0.4, 0.5, 0.7; 1)], \\ \bar{c}_{61} &= [(0.6, 0.7, 1; 0.5), (0.5, 0.7, 1.4; 1)], \\ \bar{c}_{62} &= [(0.3, 0.4, 0.5; 0.5), (0.3, 0.4, 0.6; 1)], \\ \bar{c}_{63} &= [(1.6, 2, 2.5; 0.75), (1.3, 2, 3.1; 1)], \\ \bar{c}_{64} &= [(3.9, 4.9, 5.9; 0.75), (2.8, 4.9, 6.9; 1)], \\ \bar{c}_{65} &= [(1.6, 1.9, 2.2; 0.9), (1.4, 1.9, 2.5; 1)], \\ &\bar{c}_{14} = \bar{c}_{15}. \end{aligned}$$

$$\begin{aligned} \bar{c}_{11} &= \bar{c}_{22} = \bar{c}_{33} = \bar{c}_{44} = \bar{c}_{55} = \bar{c}_{66} = 1, \\ \bar{c}_{13} &= [(1.4, 1.8, 2.2; 0.75), (1.1, 1.8, 2.8; 1)], \\ \bar{c}_{14} &= [(2.8, 3.9, 4.9; 0.5), (1.8, 3.9, 5.9; 1)], \\ \bar{c}_{16} &= [(1, 1.3, 1.6; 0.5), (0.7, 1.3, 1.9; 1)], \\ \bar{c}_{21} &= [(0.2, 0.2, 0.3; 0.5), (0.2, 0.2, 0.4; 1)], \\ \bar{c}_{23} &= [(0.7, 0.8, 1; 0.5), (0.5, 0.8, 1.2; 1)], \\ \bar{c}_{24} &= [(1, 1.6, 2.1; 0.5), (1, 1.6, 2.5; 1)], \\ \bar{c}_{25} &= [(0.2, 0.2, 0.3; 0.5), (0.2, 0.2, 0.4; 1)], \\ \bar{c}_{26} &= [(1.8, 2.2, 2.6; 0.75), (1.5, 2.2, 3.3; 1)], \\ \bar{c}_{31} &= [(0.4, 0.5, 0.7; 0.75), (0.3, 0.5, 0.9; 1)], \\ \bar{c}_{32} &= [(1, 1.2, 1.4; 0.5), (0.8, 1.2, 1.9; 1)], \\ \bar{c}_{34} &= [(4.9, 5.9, 6.9; 0.75), (3.9, 5.9, 7.9; 1)], \\ \bar{c}_{35} &= [(0.9, 1.1, 1.2; 0.75), (0.8, 1.1, 1.4; 1)], \\ \bar{c}_{36} &= [(0.4, 0.5, 0.6; 0.75), (0, 0.5, 0.7; 1)], \\ \bar{c}_{41} &= [(0.2, 0.2, 0.3; 0.5), (0.1, 0.2, 0.5; 1)], \\ \bar{c}_{42} &= [(0.5, 0.6, 1; 0.5), (0.4, 0.6, 1; 1)], \\ \bar{c}_{43} &= [(0.1, 0.2, 0.2; 0.75), (0.1, 0.2, 0.3; 1)], \\ \bar{c}_{45} &= [(1.8, 2.9, 3.9; 0.5), (1.2, 2.8, 4.9; 1)], \\ \bar{c}_{46} &= [(0.1, 0.2, 0.2; 0.75), (0.1, 0.2, 0.3; 1)], \\ \bar{c}_{51} &= [(0.2, 0.2, 0.3; 0.5), (0.1, 0.2, 0.5; 1)], \\ \bar{c}_{52} &= [(3.6, 4.7, 5.8; 0.5), (2.5, 4.7, 6.8; 1)], \\ \bar{c}_{53} &= [(0.8, 0.9, 1; 0.75), (0.7, 0.9, 1.2; 1)], \end{aligned}$$

(3) To calculate the fuzzy weights of dimensions, the computational procedures are displayed as following parts

$$\begin{aligned} \bar{r}_1 &= [(1.8, 2.3, 2.8; 0.5), \\ &\quad (1.3, 2.3, 2.8; 1)], \\ \bar{r}_2 &= [(0.58, 0.71, 0.86; 0.5), \\ &\quad (0.51, 0.71, 1.08; 1)], \\ \bar{r}_3 &= [(0.96, 1.12, 1.3; 0.5), \\ &\quad (0.56, 1.12, 1.56; 1)], \\ \bar{r}_4 &= [(0.4, 0.5, 0.64; 0.5), \\ &\quad (0.34, 0.5, 0.79; 1)], \\ \bar{r}_5 &= [(0.65, 0.77, 0.95; 0.5), \\ &\quad (0.54, 0.77, 1.17; 1)], \\ \bar{r}_6 &= [(1.17, 1.38, 1.62; 0.5), \\ &\quad (0.98, 1.38, 1.94; 1)]. \end{aligned}$$

The weights of each dimension are:

$$\begin{aligned} \bar{w}_1 &= [(0.23, 0.35, 0.5; 0.5), \\ &\quad (0.14, 0.35, 0.67; 1)], \\ \bar{w}_2 &= [(0.07, 0.1, 0.15; 0.5), \\ &\quad (0.05, 0.1, 0.25; 1)], \\ \bar{w}_3 &= [(0.12, 0.16, 0.23; 0.5), \\ &\quad (0.06, 0.16, 0.36; 1)], \\ \bar{w}_4 &= [(0.05, 0.07, 0.11; 0.5), \\ &\quad (0.04, 0.07, 0.18; 1)], \\ \bar{w}_5 &= [(0.08, 0.11, 0.17; 0.5), \\ &\quad (0.06, 0.11, 0.27; 1)], \\ \bar{w}_6 &= [(0.14, 0.2, 0.29; 0.5), \\ &\quad (0.1, 0.2, 0.45; 1)]. \end{aligned}$$

Each decision maker has presented his assessment based on linguistic variable for A_1, A_2, A_3 and A_4 as depicted in Table 3.

Now the proposed approach to develop the TOPSIS for fuzzy TOPSIS can be defined as follows:

1) According to the committee with three representatives, the importance of the criteria and the rating of alternatives with respect to each criterion can be calculated as:

$$\begin{aligned} \bar{x}_{ij} &= \frac{1}{3}[\bar{x}_{ij}^1 \oplus \bar{x}_{ij}^2 \oplus \bar{x}_{ij}^3], \\ i &= 1, \dots, 4; j = 1, \dots, 6. \end{aligned}$$

Therefore, we have:

$$\bar{D} = \begin{matrix} & C_1 & C_2 & \cdots & C_6 \\ \begin{matrix} A_1 \\ A_2 \\ A_3 \\ A_4 \end{matrix} & \begin{bmatrix} \bar{x}_{11} & \bar{x}_{12} & \cdots & \bar{x}_{16} \\ \bar{x}_{21} & \bar{x}_{22} & \cdots & \bar{x}_{26} \\ \bar{x}_{31} & \bar{x}_{32} & \cdots & \bar{x}_{36} \\ \bar{x}_{41} & \bar{x}_{42} & \cdots & \bar{x}_{46} \end{bmatrix} \end{matrix}, \quad (4.10)$$

where

$$\begin{aligned} \bar{x}_{11} &= [(5.83, 6.33, 7.33; 0.9), \\ &\quad (5.33, 6.33, 8.33; 1)], \\ \bar{x}_{12} &= [(3.67, 4.33, 5.33; 0.75), \\ &\quad (3, 4.33, 6.33; 1)], \\ \bar{x}_{13} &= [(6.5, 7, 8; 0.9), \\ &\quad (6, 7, 9; 1)], \\ \bar{x}_{14} &= [(1, 1.33, 1.5; 0.5), \\ &\quad (1, 1.33, 1.67; 1)], \\ \bar{x}_{15} &= [(1.67, 2.67, 3.5; 0.5), \\ &\quad (1, 2.67, 4.33; 1)], \end{aligned}$$

$$\begin{aligned} \bar{x}_{16} &= [(2.67, 3.33, 4.17; 0.5), \\ &\quad (2.33, 3.33, 5; 1)], \\ \bar{x}_{21} &= [(6.176.67, 7.67; 0.9), \\ &\quad (5.67, 6.67, 8.67; 1)], \\ \bar{x}_{22} &= [(1.67, 2.67, 3.33; 0.5), \\ &\quad (1, 2.67, 4.33; 1)], \\ \bar{x}_{23} &= [(4.83, 5.33, 6.33; 0.75), \\ &\quad (4.33, 5.33, 7.33; 1)], \\ \bar{x}_{24} &= [(1.33, 2.33, 3; 0.5), \\ &\quad (1, 2.33, 3.67; 1)], \\ \bar{x}_{25} &= [(2.5, 3.33, 4.33; 0.5), \\ &\quad (1.67, 3.33, 5.33; 1)], \\ \bar{x}_{26} &= [(5.33, 6, 7; 0.75), \\ &\quad (4.67, 6, 8; 1)], \\ \bar{x}_{31} &= [(6.17, 6.67, 7.67; 0.9), \\ &\quad (5.67, 6.67, 8.67; 1)], \\ \bar{x}_{32} &= [(2.17, 3, 3.83; 0.5), \\ &\quad (1.67, 3, 4.67; 1)], \\ \bar{x}_{33} &= [(4.33, 5, 6; 0.75), \\ &\quad (3.67, 5, 7; 1)], \\ \bar{x}_{34} &= [(3.67, 4.33, 5.33; 0.5), \\ &\quad (3, 4.33, 6.33; 1)], \\ \bar{x}_{35} &= [(3.67, 4.33, 5.33; 0.75), \\ &\quad (3, 4.33, 6.33; 1)], \\ \bar{x}_{36} &= [(5.83, 6.33, 7.33; 0.9), \\ &\quad (5.33, 6.33, 8.33; 1)], \\ \bar{x}_{41} &= [(5.83, 6.33, 7.33; 0.9), \\ &\quad (5.33, 6.33, 8.33; 1)], \\ \bar{x}_{42} &= [(3.83, 4.67, 5.67; 0.75), \\ &\quad (3, 4.67, 6.67; 1)], \\ \bar{x}_{43} &= [(5, 5.67, 6.67; 0.75), \\ &\quad (4.33, 5.67, 7.67; 1)], \\ \bar{x}_{44} &= [(5, 5.67, 6.67; 0.75), \\ &\quad (4.33, 5.67, 7.67; 1)], \\ \bar{x}_{45} &= [(6.5, 7, 8; 0.9), \\ &\quad (6, 7, 9; 1)], \\ \bar{x}_{46} &= [(5.33, 6, 7; 0.75), \\ &\quad (4.67, 6, 8; 1)]. \end{aligned}$$

2) The normalization process can be performed by Eq. (3.4):

$$\begin{aligned} \bar{r}_{11} &= [(0.67, 0.73, 0.85; 0.9), \\ &\quad (0.61, 0.73, 0.96; 1)], \\ \bar{r}_{12} &= [(0.55, 0.65, 0.8; 0.75), \\ &\quad (0.45, 0.65, 0.95; 1)], \\ \bar{r}_{13} &= [(0.72, 0.78, 0.89; 0.9), \\ &\quad (0.67, 0.78, 1; 1)], \end{aligned}$$

$$\begin{aligned}
 \bar{r}_{14} &= [(0.13, 0.17, 0.2; 0.5), \\
 &\quad (0.13, 0.17, 0.22; 1)], \\
 \bar{r}_{15} &= [(0.19, 0.3, 0.39; 0.5), \\
 &\quad (0.11, 0.3, 0.48; 1)], \\
 \bar{r}_{16} &= [(0.32, 0.4, 0.5; 0.5), \\
 &\quad (0.28, 0.4, 0.6; 1)], \\
 \bar{r}_{21} &= [(0.71, 0.77, 0.88; 0.9), \\
 &\quad (0.65, 0.77, 1; 1)], \\
 \bar{r}_{22} &= [(0.25, 0.4, 0.5; 0.5), \\
 &\quad (0.15, 0.4, 0.65; 1)], \\
 \bar{r}_{23} &= [(0.54, 0.6, 0.7; 0.75), \\
 &\quad (0.48, 0.6, 0.81; 1)], \\
 \bar{r}_{24} &= [(0.17, 0.3, 0.39; 0.5), \\
 &\quad (0.13, 0.3, 0.48; 1)], \\
 \bar{r}_{25} &= [(0.28, 0.37, 0.48; 0.5), \\
 &\quad (0.19, 0.37, 0.59; 1)], \\
 \bar{r}_{26} &= [(0.64, 0.72, 0.84; 0.75), \\
 &\quad (0.56, 0.72, 0.96; 1)], \\
 \bar{r}_{31} &= [(0.71, 0.77, 0.88; 0.9), \\
 &\quad (0.66, 0.77, 1; 1)], \\
 \bar{r}_{32} &= [(0.33, 0.45, 0.57; 0.5), \\
 &\quad (0.25, 0.45, 0.7; 1)], \\
 \bar{r}_{33} &= [(0.48, 0.56, 0.67; 0.75), \\
 &\quad (0.41, 0.56, 0.78; 1)], \\
 \bar{r}_{34} &= [(0.48, 0.56, 0.69; 0.5), \\
 &\quad (0.45, 0.56, 0.83; 1)], \\
 \bar{r}_{35} &= [(0.4, 0.48, 0.59; 0.75), \\
 &\quad (0.33, 0.48, 0.7; 1)], \\
 \bar{r}_{36} &= [(0.7, 0.76, 0.88; 0.9), \\
 &\quad (0.64, 0.76, 1; 1)], \\
 \bar{r}_{41} &= [(0.67, 0.73, 0.85; 0.9), \\
 &\quad (0.61, 0.73, 0.96; 1)], \\
 \bar{r}_{42} &= [(0.57, 0.7, 0.85; 0.75), \\
 &\quad (0.45, 0.7, 1; 1)], \\
 \bar{r}_{43} &= [(0.56, 0.63, 0.74; 0.75), \\
 &\quad (0.48, 0.63, 0.85; 1)], \\
 \bar{r}_{44} &= [(0.65, 0.74, 0.87; 0.75), \\
 &\quad (0.56, 0.74, 1; 1)], \\
 \bar{r}_{45} &= [(0.72, 0.78, 0.89; 0.9), \\
 &\quad (0.67, 0.78, 1; 1)], \\
 \bar{r}_{46} &= [(0.64, 0.72, 0.84; 0.75), \\
 &\quad (0.56, 0.72, 0.96; 1)]. \\
 \bar{u}_{14} &= [(0.01, 0.01, 0.02; 0.5), \\
 &\quad (0.01, 0.01, 0.04; 1)], \\
 \bar{u}_{15} &= [(0.02, 0.03, 0.07; 0.5), \\
 &\quad (0.01, 0.03, 0.13; 1)], \\
 \bar{u}_{16} &= [(0.04, 0.08, 0.14; 0.5), \\
 &\quad (0.03, 0.08, 0.27; 1)], \\
 \bar{u}_{21} &= [(0.16, 0.27, 0.44; 0.5), \\
 &\quad (0.09, 0.27, 0.67; 1)], \\
 \bar{u}_{22} &= [(0.02, 0.04, 0.07; 0.5), \\
 &\quad (0.01, 0.04, 0.16; 1)], \\
 \bar{u}_{23} &= [(0.06, 0.1, 0.16; 0.5), \\
 &\quad (0.03, 0.1, 0.29; 1)], \\
 \bar{u}_{24} &= [(0.01, 0.02, 0.04; 0.5), \\
 &\quad (0.01, 0.02, 0.09; 1)], \\
 \bar{u}_{25} &= [(0.02, 0.04, 0.08; 0.5), \\
 &\quad (0.01, 0.04, 0.16; 1)], \\
 \bar{u}_{26} &= [(0.09, 0.14, 0.24; 0.5), \\
 &\quad (0.06, 0.14, 0.43; 1)], \\
 \bar{u}_{31} &= [(0.16, 0.27, 0.44; 0.5), \\
 &\quad (0.09, 0.27, 0.67; 1)], \\
 \bar{u}_{32} &= [(0.02, 0.04, 0.08; 0.5), \\
 &\quad (0.01, 0.04, 0.17; 1)], \\
 \bar{u}_{33} &= [(0.06, 0.09, 0.15; 0.5), \\
 &\quad (0.02, 0.09, 0.28; 1)], \\
 \bar{u}_{34} &= [(0.02, 0.04, 0.07; 0.5), \\
 &\quad (0.02, 0.04, 0.15; 1)], \\
 \bar{u}_{35} &= [(0.03, 0.05, 0.1; 0.5), \\
 &\quad (0.02, 0.05, 0.19; 1)], \\
 \bar{u}_{36} &= [(0.1, 0.15, 0.25; 0.5), \\
 &\quad (0.06, 0.15, 0.45; 1)], \\
 \bar{u}_{41} &= [(0.15, 0.25, 0.42; 0.5), \\
 &\quad (0.08, 0.25, 0.64; 1)], \\
 \bar{u}_{42} &= [(0.04, 0.07, 0.13; 0.5), \\
 &\quad (0.02, 0.07, 0.25; 1)], \\
 \bar{u}_{43} &= [(0.07, 0.1, 0.17; 0.5), \\
 &\quad (0.03, 0.1, 0.31; 1)], \\
 \bar{u}_{44} &= [(0.03, 0.05, 0.09; 0.5), \\
 &\quad (0.02, 0.05, 0.18; 1)], \\
 \bar{u}_{45} &= [(0.06, 0.08, 0.15; 0.5), \\
 &\quad (0.04, 0.08, 0.27; 1)], \\
 \bar{u}_{46} &= [(0.09, 0.14, 0.24; 0.5), \\
 &\quad (0.06, 0.14, 0.43; 1)].
 \end{aligned}$$

3) The weighted fuzzy normalized decision matrix can be performed by Eq. (3.5):

$$\begin{aligned}
 \bar{u}_{11} &= [(0.16, 0.26, 0.42; 0.5), \\
 &\quad (0.09, 0.26, 0.64; 1)], \\
 \bar{u}_{12} &= [(0.04, 0.06, 0.12; 0.5), \\
 &\quad (0.02, 0.06, 0.24; 1)], \\
 \bar{u}_{13} &= [(0.09, 0.12, 0.2; 0.5), \\
 &\quad (0.04, 0.12, 0.36; 1)],
 \end{aligned}$$

4) We obtain define the FPIS \bar{A}^+ and FNIS \bar{A}^- by means of Eq. (3.6) and Eq. (3.7).

5) Finally, we calculate the relative closeness by Eq. (3.8) and Eq. (3.9):

$$\begin{aligned}
 R_1 &= 0.491, & R_2 &= 0.492, \\
 R_3 &= 0.489, & R_4 &= 0.487.
 \end{aligned}$$

Table 3: Definitions of linguistic variables for the ratings.

IVF	Scale of IVF
$\bar{7}$	[(6.5,7,8;0.9),(6,7,9;1)]
$\bar{6}$	[(5.5,6,7;0.9),(5,6,8;1)]
$\bar{5}$	[(4,5,6;0.75),(3,5,7;1)]
$\bar{4}$	[(3.5,4,5;0.75),(3,4,6;1)]
$\bar{3}$	[(2,3,4;0.5),(1,3,5;1)]
$\bar{2}$	[(1,2,2.5;0.5),(1,2,3;1)]
$\bar{1}$	[(1,1,1;1),(1,1,1;1)]

Therefore, the final ranking is $A_2 \succ A_1 \succ A_3 \succ A_4$.

5 Conclusion

In this paper, we have presented a new method for fuzzy AHP and fuzzy TOPSIS model to evaluate different alternatives based on the proposed similarity measure between interval-valued fuzzy numbers and the proposed interval-valued fuzzy number arithmetic operators. The proposed fuzzy AHP and fuzzy TOPSIS method provides a useful way for handling fuzzy MCDM problems based on fuzzy numbers. Utilizing the proposed fuzzy AHP and fuzzy TOPSIS method, a manager selection problem was examined and the results are demonstrated.

References

- [1] S. Abbasbandy, A. Jafarian and R. Ezzati, *Conjugate gradient method for fuzzy symmetric positive definite system of linear equations*, Applied Mathematics and Computation 171 (2005) 1184-1191.
- [2] S. Abbasbandy, R. Ezzati and A. Jafarian, *LU decomposition method for solving fuzzy system of linear equations*, Applied Mathematics and Computation 172 (2006) 633-643.
- [3] S. Abbasbandy, J. J. Nieto and M. Alavi, *Tuning of reachable set in one dimensional fuzzy differential inclusions*, Chaos, Solitons & Fractals 26 (2005) 1337-1341.
- [4] B. Ashtiani, F. Haghghirad, A. Makui and G.A. Montazer, *Extension of fuzzy TOPSIS method based on interval-valued fuzzy sets*, Applied Soft Computing 9 (2009) 457461.
- [5] J. J. Buckley, *Fuzzy hierarchical analysis*, Fuzzy Sets and Systems, 17 (1985) 233247.
- [6] S. S. L. Chang, L. Zadeh, *On fuzzy mapping and control*, IEEE Trans. System Man Cybernet 2 (1972) 30-34.
- [7] M. Caldas and S. Jafari, *θ -Compact fuzzy topological spaces*, Chaos Solitons & Fractals 25 (2005) 229-232.
- [8] C. T. Chen, *Extensions of the TOPSIS for group decision-making under fuzzy environment*, Fuzzy Sets and Systems 114 (2000) 19.
- [9] S. H. Chen, *Ranking generalized fuzzy number with graded mean integration*, In Proceedings of the eighth international fuzzy systems Republic of China (1999).
- [10] S. H. Chen, *Ranking fuzzy numbers with maximizing set and minimizing set*, Fuzzy Sets and Systems 17 (1985) 113129.
- [11] S. M. Chen, J. H. Chen, *Fuzzy risk analysis based on similarity measures between interval-valued fuzzy numbers and interval-valued fuzzy number arithmetic operators*, Expert Systems with Applications 36 (2009) 63096317.
- [12] T. C. Chu, Y. C. Lin, *A fuzzy TOPSIS method for robot selection*, The International Journal of Advanced Manufacturing Technology 21 (2003) 284290.
- [13] D. Dubois, H. Prade, *Towards fuzzy differential calculus*, Fuzzy Sets Systems 8 (1982) 1-7.
- [14] D. Dubois, H. Prade, *Operations on fuzzy numbers*, Journal of Systems Sciences 9 (1978) 613-626.

- [15] G. Feng, G. Chen, *Adaptive control of discrete-time chaotic systems: a fuzzy control approach*, Chaos Solitons & Fractals 23 (2005) 459-467.
- [16] M. B. Gorzalczany, *A method of inference in approximate reasoning based on interval-valued fuzzy sets*, Fuzzy Sets and Systems 21 (1987) 1-17.
- [17] W. Jiang, Q. Guo-Dong, D. Bin, *H_∞ Variable universe adaptive fuzzy control for chaotic system*, Chaos Solitons & Fractals 24 (2005) 1075-1086.
- [18] T.,Y. Hsieh, S.,T. Lu, G.H. Tzeng, *Fuzzy MCDM approach for planning and design tenders selection in public office buildings*, International Journal of Project Management 22 (2004) 573584.
- [19] A.,T. Gumus, *Evaluation of hazardous waste transportation firms by using a two step fuzzy-AHP and TOPSIS methodology*, Expert Systems with Applications 36 (2009) 40674074.
- [20] C. C. Huang, P. Y. Chu, Y. H. Chiang, *A fuzzy AHP application in government-sponsored R&D project selection*, Omega 36 (2008) 10381052.
- [21] C. L. Hwang, K. Yoon, *Multiple Attributes Decision Making Methods and Applications*, Springer, Berlin Heidelberg (1981).
- [22] A. Kaufmann, M. M. Gupta, *Introduction Fuzzy Arithmetic*, Van Nostrand Reinhold, New York, (1985).
- [23] M. N. Mokhtarian, *A note on Extension of fuzzy TOPSIS method based on interval-valued fuzzy sets*, Applied Soft Computing 26 (2015) 513-514.
- [24] M. N. Mokhtarian, A. Hadi-Vencheh, *A new fuzzy TOPSIS method based on left and right scores: An application for determining an industrial zone for dairy products factory*, Applied Soft Computing 12 (2012) 24962505.
- [25] M. Mosleh, *Numerical solution of fuzzy linear Fredholm integro-differential equation of the second kind by fuzzy neural network*, Iranian journal of fuzzy systems 11 (2014) 91-112.
- [26] M. Mosleh, *Fuzzy neural network for solving a system of fuzzy differential equations*, Applied Soft Computing 13 (2013) 3597-3607.
- [27] M. Mosleh, M. Otadi, *Simulation and evaluation of fuzzy differential equations by fuzzy neural network*, Applied Soft Computing 12 (2012) 2817-2827.
- [28] M. Otadi, M. Mosleh, *Numerical solutions of fuzzy nonlinear integral equations of the second kind*, Iranian journal of fuzzy systems 11 (2014) 135-145.
- [29] M. Otadi, *Fully fuzzy polynomial regression with fuzzy neural networks*, Neuro Computing 142 (2014) 486-493.
- [30] N. F. Pan, *Fuzzy AHP approach for selecting the suitable bridge construction method*, Automation in Construction 17 (2008) 958965.
- [31] Ch. Ch. Sun, *A performance evaluation model by integrating fuzzy AHP and fuzzy TOPSIS methods*, Expert Systems with Applications 37 (2010) 77457754.
- [32] S. H. Tsaur, T. Y. Chang, C. H. Yen, *The evaluation of airline service quality by fuzzy MCDM*, Tourism Management 23 (2002) 107115.
- [33] E. Triantphyllou, C. T. Lin, *Development and evaluation of five fuzzy multi attribute decision making methods*, International Journal of Approximate Reasoning 14 (1996) 281310.
- [34] Sh. H. Wei, Sh.M. Chen, *Fuzzy risk analysis based on interval-valued fuzzy numbers*, Expert Systems with Applications 36 (2009) 22852299.
- [35] J. S. Yao, F. T. Lin, *Constructing a fuzzy flow-shop sequencing model based on statistical data*, International Journal of Approximate Reasoning 29 (2002) 215234.
- [36] K. Yoon, *System selection by multiple attribute decision making*, Ph.D. dissertations, Kansas State University, Manhattan, Kansas, (1980).
- [37] L. A. Zadeh, *The concept of a linguistic variable and its application to approximate reasoning*, Information Sciences 8 (1975) 199-249.

- [38] Y. Zheng, G. Chen, *Fuzzy impulsive control of chaotic systems based on TS fuzzy model*, Chaos, Solitons & Fractals 39 (2009) 2002-2011.



Seyed Mehdi Hosseini borned in 1965 in Iran. He received the B.S., M.S., and Ph.D. degrees public management from Islamic Azad University, Iran. He is currently an Assistant Professor in the Department of Management, Firoozkooch

Branch, Islamic Azad University, Firoozkooch, Iran. He is actively pursuing research in fuzzy modeling, organizational behavior management. He has published numerous papers in this area.