# Practical common weights MOLP approach for efficiency analysis

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### **Abstract**

A characteristic of data envelopment analysis (DEA) is to allow individual decision making units (DMUs) to select the factor weights that are the most advantages for them in calculating their efficiency scores. This flexibility in selecting the weights, on the other hand, deters the comparison among DMUs on a common base. For dealing with this difficulty and assessing all the DMUs on the same scale, this paper proposes to use a multiple objective linear programming (MOLP) approach for generating common set of weights under the DEA framework. This is an advantage of the proposed approach against general approaches in the literature which are based on multiple objective nonlinear programming.

Keywords: MOLP; Maximin method; DEA; Efficiency; Ranking; Weight restrictions

# 1. Introduction

Data envelopment analysis (DEA) has been widely applied to measure the relative efficiency for a group of homogeneous decision making units (DMUs) with multiple inputs and outputs. Its characteristic is to focus on each individual DMU to select the weights attached to the inputs and outputs, and to show each DMU in its most favorable light as long as the efficiency scores of all DMUs calculated from the same set of weights do not exceed one.

As the mathematical models in DEA are run separately for each DMU, the set of weights will typically be different for the various DMUs, and in some cases, this is unacceptable that the same factor is accorded widely differing weights. This flexibility in selecting the weights deters the comparison among DMUs on a common base. A possible answer to this difficulty lies in the specification of a common set of weights, which was first introduced by Roll et al. [14]. In other words, the major purpose for generating common set

of weights is to provide a common base for ranking the DMUs.

Research about the idea of common set of weights and rankings are developed gradually in recent years. Kao and Hung [11] based on multiple objective nonlinear programming and by using compromise solution approach, proposed a method to generate a common set of weights for all DMUs which are able to produce a vector of efficiency scores closest to the efficiency scores calculated from the standard DEA model (ideal solution). Likewise, Jahanshahloo et al. [9] based on multiple objective nonlinear programming and maximization of the minimum value of the efficiency scores, proposed a method to generate a common set of weights for all DMUs. Some of the other studies in this field are Doyle and Green [4], Karsak and Ahiska [12] and Roll and Golany [15].

The plan for the rest of this paper is as follows: In Section 2 a brief discussion is presented about DEA models and the multiple objective linear programming (MOLP). The mathematical foundation of our

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method for finding a common set of weights and the method itself is discussed in Section 3. A Numerical example is presented in Section 4 and finally, Section 5 draws the conclusive remarks.

# 2. DEA and MOLP preliminaries

Thirty years after the publication of the founding paper by Charnes et al. [3], DEA can safely be considered as one of the recent success stories in Operations Research and several hundreds of papers have been published since then. Interestingly, Charnes and Cooper [2] have also had a significant impact on the development of multiple objective linear programming through the development of Goal Programming (GP). Since the 1970s, MOLP has become a popular approach for modeling and analyzing certain types of multiple criteria decision making (MCDM) problems. Although Charnes and Cooper have played a significant role in the development of DEA and MOLP, researchers in these two camps have generally not paid much attention to research performed in the other camp. Some work on the interactions between MCDM and DEA, are as follows: Bouyssou [1], Estellita et al. [5], Giokas [6], Golany [7], Joro et al. [10], Stewart [16] and Xiao and Reeves [17].

# 2.1. Data envelopment analysis

Consider **n** production units, or DMUs, each of them consume varying amount of **m** inputs to produce **s** outputs. Suppose  $x_{ij} \ge 0$  denotes the amount consumed by the  $i^{th}$  input and  $y_{rj} \ge 0$  denotes the amount produced by the  $r^{th}$  output by for  $j^{th}$  decision making unit. Then, the following set is the production possibility set (PPS) of obviously most widely used DEA model, CCR with constant returns to scale characteristic:

$$T_{c} = \{(x, y) \mid x \geq \sum_{j=1}^{n} \lambda_{j} x_{j}, y \leq \sum_{j=1}^{n} \lambda_{j} y_{j}, \lambda_{j} \geq 0, j = 1,...,n\}.$$

**Definition 1.** DMU<sub>j</sub>, j=1,2,...,n, is called efficient if there does not exist another  $(x,y) \in T_c$  such that  $x < x_j$  and  $y > y_j$ , and is called pareto efficient iff there does not exist another  $(x,y) \in T_c$  such that  $x \le x_j$  and  $y \ge y_j$  and  $(x,y) \ne (x_j,y_j)$ .

In DEA, the measure of efficiency of a DMU is defined as a ratio of a weighted sum of outputs to a weighted sum of inputs subject to the condition that corresponding ratios for each DMU be less than or equal to one. The model chooses nonnegative weights for a DMU in a way that is most favorable for it. The original model proposed by Charnes et al. [3], for measuring the efficiency of unit 'p', is a fractional linear program as follows:

$$\operatorname{Max} \quad \frac{\sum_{r=1}^{s} u_r y_{rp}}{\sum_{i=1}^{m} v_i x_{ip}}$$

Subject to:

$$\frac{\sum_{r=1}^{s} u_r y_{rj}}{\sum_{i=1}^{m} v_i x_{ij}} \le 1 \qquad j = 1, ..., n,$$
(1)

$$v_i, u_r \ge 0, \qquad i = 1, ..., m, \qquad r = 1, ..., s.$$

The above model can be transformed to a linear program by setting the denominator in the objective function equal to an arbitrary constant (e.g., unity) and maximizing the numerator. The obtained model, called input oriented CCR multiplier model, is as follows:

CCRm)

$$\operatorname{Max} \sum_{r=1}^{s} u_r y_{rp}$$

Subject to:

$$\sum_{r=1}^{s} u_r y_{rj} - \sum_{i=1}^{m} v_i x_{ij} \le 0 j = 1, ..., n, (2)$$

$$\sum_{i=1}^{m} v_i x_{ip} = 1,$$

$$v_i, u_r \ge 0, \qquad i = 1, ..., m, \qquad r = 1, ..., s,$$

where  $u_r$  and  $v_i$  are the weights to be applied to the outputs and inputs optimum solution of the problem is associated to a normalized coefficient  $(-v^*, u^*)$  of

a supporting hyperplane (a hyperplane that contains the PPS in only one of the halfspaces and pass among at least one of the points of it). The dual problem of model CCRm will also be used afterwards, called input oriented CCR envelopment model, which has a strong intuitive appeal and is typically the one used to explain and visualize DEA.

CCRe)

Min  $\theta_n$ 

Subject to:

$$\sum_{j=1}^{n} \lambda_{j} x_{ij} - \theta_{p} x_{ip} \le 0 \qquad i = 1, ..., m,$$
 (3)

$$\sum_{j=1}^{n} \lambda_j y_{rj} \ge y_{rp} \qquad r = 1, \dots, s,$$

$$\lambda_j \ge 0, \qquad j = 1, ..., n.$$

A DMU is efficient if and only if the objective function value associated with the optimal solution to the above problem is one; otherwise it is inefficient. Moreover, if in the former model all variables take a strictly positive value or as in counterpart in the later model all slack variables be equal to zero, it is pareto efficient.

**Lemma 1.** If  $\theta_p^*$  is the optimum solution of model (3), then  $(\theta_p^* x_p, y_p)$  called projection of DMU<sub>p</sub> on the efficient frontier, is an efficient virtual DMU.

**Lemma 2.** DMU<sub>p</sub> is efficient iff there exist nonnegative coefficient  $(v,u) \in R^m \times R^s$  associated to the gradient vector of a supporting hyperplane where

$$\sum_{r=1}^{s} u_r y_{rp} - \sum_{i=1}^{m} v_i x_{ip} = 0.$$

# 2.2. Multiple objective linear programming

The MOLP problem can be written in the general form as follows:

$$Max \quad f(x) = Cx$$

Subject to:

$$x \in X = \{x \mid g_i(x) \le 0, i = 1,...,m\},$$
 (4)

where  $x \in \mathbb{R}^n$ , the objective function matrix  $C \in \mathbb{R}^{k \times n}$  and  $g_i(x)$ , i = 1,...,m, are linear functions. In MOLP, efficient solution is introduced as follows:

**Definition 2.**  $x^* \in X$  is called an efficient solution (or non-dominated solution) if there does not exist another  $x \in X$  such that  $Cx \ge Cx^*$  and  $Cx \ne Cx^*$ .

One of the methods for finding an efficient solution of model (4) is the Maximization of the minimum value of  $C_i x$ , i = 1,...,k. This Maximin model, simply, can be transformed to a linear problem as follows:

Max z.

Subject to:

# 3. A method for finding common set of weights

In DEA for calculating the efficiency of different DMUs, different set of weights are obtained, which seems to be unacceptable in reality. Kornbluth [13] noticed that the DEA model could be expressed as a multi-objective linear fractional programming problem. The objective function of the model is the same as in the CCR model (1), but applied to maximize the efficiency of all DMUs, instead of one at a time, by the same constraints. However, the proposed model is nonlinear. Some other methods also are proposed in the literature which are based on Kornbluth's approach, and all of them are nonlinear.

In this section, we present an improvement to Kornbluth's approach by introducing an MOLP for finding common weights in DEA. the following model is introduced to find efficiency value of DMU<sub>p</sub> which has the same results as the CCR multiplier model. However, it has some advantages compared to foregoing models that will be discussed later.

Max 
$$\sum_{r=1}^{s} u_r y_{rp} - \theta_p^* \sum_{i=1}^{m} v_i x_{ip}$$

Subject to:

$$\sum_{r=1}^{s} u_r y_{rj} - \theta_j^* \sum_{i=1}^{m} v_i x_{ij} \qquad j = 1, ..., n,$$
 (6)

$$\sum_{r=1}^{s} u_r + \sum_{i=1}^{m} v_i = 1,$$

$$v_i, u_r \ge 0, \qquad i = 1, ..., m, \qquad r = 1, ..., s,$$

where  $\theta_j^*$ , j = 1,...,n, is optimum value obtained from the model  $CCR_e$ , when  $DMU_j$  is under consideration.

**Theorem 1.** The optimum value of the above model is zero and for its optimal solution, say  $(u^*, v^*)$ , we have:

Max 
$$\frac{\sum_{r=1}^{s} u_r^* y_{rp}}{\sum_{i=1}^{m} v_i^* x_{ip}} = \theta_p^*.$$
 (7)

**Proof.** Since  $(\theta_p^* x_p, y_p)$  is input oriented projection of  $DMU_p$  on the efficient frontier, hence it is efficient.

According to the above model and the proposed approach by Kornbluth [13], the idea behind the identification of the common weights is formulated as maximizing the ratio of outputs to inputs for all projected DMUs simultaneously. So we present the following MOLP problem.

$$\operatorname{Max} \ \sum_{r=1}^{s} u_{r} y_{r1} - \sum_{i=1}^{m} v_{i} \theta_{1}^{*} x_{i1}, ..., \sum_{r=1}^{s} u_{r} y_{rn} - \sum_{i=1}^{m} v_{i} \theta_{n}^{*} x_{in}$$

Subject to:

$$\sum_{r=1}^{s} u_r y_{rj} - \sum_{i=1}^{m} v_i \theta_j^* x_{ij} \le 0 \qquad j = 1, ..., n,$$
 (8)

$$\sum_{r=1}^{s} u_r + \sum_{i=1}^{m} v_i = 1,$$

$$v_i, u_r \ge 0, \qquad i = 1, ..., m, \qquad r = 1, ..., s.$$

Furthermore, in order to solve the above MOLP model, we use the Maximin approach to maximize the objective function pertaining to the DMU with minimum objective value.

Max z

Subject to:

$$\sum_{r=1}^{s} u_r y_{rj} - \sum_{i=1}^{m} v_i \theta_j^* x_{ij} \le 0 \qquad j = 1, ..., n,$$

$$\sum_{r=1}^{s} u_r y_{rj} - \sum_{i=1}^{m} v_i \theta_j^* x_{ij} - z \ge 0 \quad j = 1, ..., n,$$

$$\sum_{r=1}^{s} u_r + \sum_{i=1}^{m} v_i = 1, \tag{9}$$

$$v_i, u_r \ge 0, \qquad i = 1, ..., m, \qquad r = 1, ..., s.$$

Solving the above model gives us a common set of weights and then efficiency score of  $DMU_j$ , j=1,...,n, can be obtained to use these common weights as

$$\frac{\sum_{r=1}^{s} u_{r}^{*} y_{rj}}{\sum_{i=1}^{m} v_{i}^{*} x_{ij}}. \text{ if for } (u^{*}, v^{*}) \text{ we have } \frac{\sum_{r=1}^{s} u_{r}^{*} y_{rp}}{\sum_{i=1}^{m} v_{i}^{*} x_{ip}} = 1,$$

then  $DMU_p$  is called efficient. Furthermore, by defining the set  $A=\{j\colon DMU_j \text{ is efficient in model } (9)\}$ , and using the same approach as in Jahanshahloo et al. [9] a complete ranking of DMUs will be obtained.

**Theorem 2.** Such a DMU<sub>p</sub> which is indicated efficient by model (9), also is efficient in input oriented CCR model.

**Proof.** According to the first inequalities we have:

$$\frac{\sum_{r=1}^{s} u_{r}^{*} y_{rp}}{\sum_{i=1}^{m} v_{i}^{*} x_{ip}} \leq \theta_{p}^{*} \leq 1.$$
 (10)

Therefore, if 
$$\frac{\sum_{r=1}^{3} u_r^* y_{rp}}{\sum_{i=1}^{m} v_i^* x_{ip}} = 1$$
 then  $\theta_p^* = 1$  and

DMU<sub>p</sub> is CCR efficient. ■

**Theorem 3.** There is a DMU<sub>j</sub>, j=1,...,n for which model (9) characterize DMU<sub>i</sub> as efficient DMU.

**Proof.** Let  $M = m_1$  and  $S = s_1$ , where 1 is a vector of m and s ones,  $[1,...,1]^T$ , respectively. There is a DMU<sub>p</sub>,  $p \in \{1,...,n\}$  for which the first inequality in (9) is binding. Because, if it is not the case, there is a sufficiently small value  $\varepsilon > 0$  where  $(u,v) = (u+\varepsilon M,v-\varepsilon S)$  satisfy the first and the last set of restrictions in (9). On the other hand, the value of  $\overline{z}$  associated with (u,v) and the second restrictions

will be increased and this is contradicted with optimum value of z. Therefore, there is a DMU<sub>j</sub>,  $p \in \{1,...,n\}$  for which we have:

$$\sum_{r=1}^{s} u_r y_{rp} - \sum_{i=1}^{m} v_i \theta_p^* x_{ip} = 0.$$
 (11)

However,  $(\theta_p^* x_p, y_p)$  is efficient. Therefore, (u,v) is associated to the gradient vector of a supporting hyperplane. Furthermore, this supporting hyperplane must support the PPS at some extreme efficient DMUs. Therefore, such a DMUs are indicated efficient by the model (9).

Roll et al. [14] and Golany and Yu [8] indicate that a general requirement for the common set of weights is that it explains as high a portion as possible of DMU performance. This requirement implies that at least one DMU must attain efficiency 1 with the common weights. If there is no DMU with efficiency score 1, then it is obvious that the efficiencies are under-estimated in the sense of relative comparison. More importantly, there is no way to know whether the production frontier appropriately represents the sampled DMUs. In this sense, the efficiency scores obtained from the proposed method are not underestimated and satisfy the general requirement.

# 4. Numerical example

To illustrate the idea of the proposed approach, an example from Kao and Hung [11] is utilized. In this example, there are 17 forest districts (DMUs). Four inputs (I1-I4): budget (in US dollars), initial stocking (in cubic meters), labor (in number of employees), and land (in hectares), and three outputs (O1-O3): main product (in cubic meters), soil conservation (in cubic meters), and recreation (in number of visits) are considered for measuring the efficiency.

Table 1 contains the original data, while Table 2 shows the common set of weights generated by the proposed method (Maximin), respect to inputs and outputs. Furthermore, Table 3 shows the efficiency scores of the 17 forest districts calculated from the CCR Model, efficiency scores of the compromise solution approach by Kao and Hung [11], and efficiency scores of the Maximin approach in this paper, respectively.

The CCR efficiency scores are the highest values that the districts can attain, and there are nine efficient units which cannot be differentiated. Regarding the compromise solution approach, Kao and Hung [11], three values of p, 1, 2, and  $\infty$ , have been consid-

ered and the results are referred to as MAD, MSE and MAX. The common sets of weights generated from these four models, from which the efficiency scores of every district are calculated, are different sets of weights due to the fact that they are obtained from different viewpoints. Therefore, it is inappropriate to say which weights are correct and which are not. In general, the rankings of these four methods, as shown in parentheses in Table 3, are consistent with those of the CCR model, indicating that the results are reasonable. In addition to this, they are more informative. They not only differentiate the efficient units, but also detect some abnormal efficiency scores calculated from the CCR model. The efficiency scores obtained for districts 9 and 11 are two of such examples.

Empirically, in this example the spearman's correlation between the set of efficiency scores of the Maximin method and MAX, which are obtained from similar viewpoints, is greater than 95%. However, Maximin approach solved a linear problem and this is an advantageous of it against Kao and Hung's approach, which solved a nonlinear problem.

#### 5. Conclusion

The flexibility in the choice of weights is both a weakness and a strength of DEA approach. It is a weakness because deters the comparison among DMUs on a common base. This flexibility is also a strength, however, for if unit turns out to be inefficient even when the most favorable weights have been incorporated in its efficiency measure then this is a strong statement and in particular the argument that, the weights are incorrect is not tunable.

For dealing with this difficulty and assessing all the DMUs on the same scale, this paper proposes the application of MOLP approach (Maximin) for generating common set of weights. There are other methods in the literature which are also able to generate common weights. A case taken from Kao and Hung [11] is solved to investigate the differences among these methods and some conclusions are derived. However, the model proposed in this paper has the following advantages. Firstly, against general approaches in the literature which are based on solving nonlinear problems the proposed approach solve a linear problem (an MOLP model). Secondly, when common weights of the input / output factors are available, efficiency scores can be measured on the same scale. Moreover, all DMUs can be ranked in terms of a common base. Finally, the proposed method, simply and with appropriate modifications, can be generalized to the other DEA models.

DMUs	I1	I2	I3	<b>I</b> 4	01	O2	03
1	51.62	11.23	49.22	33.52	40.49	14.89	3166.71
2	85.78	123.98	55.13	108.46	43.51	173.93	6.45
3	66.65	104.18	257.09	13.65	139.79	115.96	0.00
4	27.87	107.60	14.00	146.43	25.47	131.79	0.00
5	51.28	117.51	32.07	84.50	46.20	144.99	0.00
6	36.05	193.32	59.52	8.23	46.88	190.77	822.92
7	25.83	105.80	9.51	227.20	19.40	120.09	0.00
8	123.02	82.44	87.35	98.80	43.33	125.84	404.69
9	61.95	99.77	33.00	86.37	45.43	79.60	1252.62
10	80.33	104.65	53.30	79.06	27.28	132.49	42.67
11	205.92	183.49	144.16	59.66	14.09	196.29	16.15
12	82.09	104.94	46.51	127.28	44.87	108.53	0.00
13	202.21	187.74	149.39	93.65	44.97	184.44	0.00
14	67.55	82.83	44.34	60.85	26.04	85.00	23.95
15	72.60	132.73	44.67	173.48	5.55	135.65	24.13
16	84.83	104.28	159.12	171.11	11.53	110.22	49.09
17	71.77	88.16	69.19	123.14	44.83	74.54	6.14

Table 1. Input and output data of the 17 forest districts in Taiwan.

 Table 2. Common set of weights generated from Maximin method.

V1	V2	V3	V4	U1	U2	U3
0.000100	0.404158	0.097841	0.074547	0.075495	0.346710	0.001149

**Table 3.** Efficiency scores and the associated rankings (in parentheses) calculated from the CCR ratio model and different methods of common weights.

DMUs	CCR	MAD	MSE	MAX	Maximin
1	1.0000(1)	1.0000(1)	1.0000(1)	1.0000(1)	1.0000(1)
2	1.0000(1)	1.0000(1)	1.0000(1)	1.0000(1)	1.0000(1)
3	1.0000(1)	1.0000(1)	0.9989(3)	0.7231(11)	0.7433(9)
4	1.0000(1)	1.0000(1)	0.9927(4)	0.8984(4)	0.8537(6)
5	1.0000(1)	0.9747(5)	0.9866(5)	1.0000(1)	0.9442(4)
6	1.0000(1)	0.8524(9)	0.9123(6)	0.8692(7)	0.8351(7)
7	1.0000(1)	0.9244(6)	0.8849(7)	0.7432(9)	0.7109(12)
8	1.0000(1)	0.8954(7)	0.8707(9)	0.8939(5)	0.9619(3)
9	1.0000(1)	0.6619(14)	0.6690(14)	0.7230(12)	0.6494(15)
10	0.9403(10)	0.8721(8)	0.8768(8)	0.8761(6)	0.8995(5)
11	0.9346(11)	0.6398(15)	0.6518(15)	0.6577(13)	0.7456(8)
12	0.8290(12)	0.7456(10)	0.7282(10)	0.7594(8)	0.7265(11)
13	0.7997(13)	0.6229(17)	0.6260(16)	0.6453(14)	0.6919(13)
14	0.7733(14)	0.7140(12)	0.7142(12)	0.7406(10)	0.7428(10)
15	0.7627(15)	0.7245(11)	0.7210(11)	0.6410(15)	0.6691(14)
16	0.7435(16)	0.6996(13)	0.6811(13)	0.4665(17)	0.5554(17)
17	0.6873(17)	0.6310(16)	0.6068(17)	0.5908(16)	0.5667(16)
Average	0.910	0.821	0.819	0.778	0.782

<sup>\*</sup>Results obtained from Kao and Hung [11].

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